Goal Planning 2021



	NUMBER OF SALES	AVG COMMISSION			
GOALS FIRST 6 MONTHS					
GOALS LAST 6 MONTHS					
	PROSPECTING GOALS				
	MARKETING GOALS				
NETWORKING GOALS					
PROFESSIONAL DEVELOPMENT GOALS					

Goal Planning 2021



MONTH OF:

MONTHLY GOALS		

1	2	3	4	5	WEEKLY GOALS

WHAT WORKED THIS MONTH	WHAT HAS NOT WORKED THIS MONTH

Goal Planning 2021



GO	AL			
WHY IT'S MEANINGFUL				
HOW TO MEE	T THIS GOAL			
MONTHL	YSTEPS			
DAILY STEPS	DAILY STEPS			

Real Estate Daily Ritual



DATE:

MORNING PUMP UP					
Morning Meditation	Read 10-15min	Podcast 10-15min			
AFFIRMATIONS					
11					
2					
31					
TOP THREE GOALS					

TIME	+	SCHEDULE	CALLS TO MAKE
			EMAILS TO WRITE
			NOTES